

Dear Prospective Italy 2016 Traveler,

Thanks for inquiring about our upcoming Italy 2016 tour on which we'll sing "Lauridsen with Lauridsen in Italy!" We would love to have you along on the tour, which will be **June 14 to 26, 2016** – proposed itinerary attached. The pricing quoted for Full Land + Air package (air arranged by ACFEA) is for travel based out of LAX or SFO on the group flights on those dates. Departure or return from other gateway cities is certainly possible, as are other dates of departure or return, but the exact pricing of tour variances will be figured on a case by case basis and this will have to be arranged with ACFEA. You'll be able to specify all this on your official ACFEA tour forms (Tour Participant Profile and for those varying the Individual Travel Request forms) that you'll find on the main website tour page. Here's the information you'll need to join us!

1) HOW TO REGISTER FOR THE TOUR

Each traveler should please fill out and sign the **Preliminary Traveler Acknowledgement** and the **Tour Participant Profile** and scan/email it to me (mdeades@gmail.com) or mail to our office at 1330 State Street, Suite 202, Santa Barbara, CA 93101. Please enclose your deposit and payment for all amounts due to that date or make them online by credit card (instructions below).

2) HOW MUCH DOES IT COST?

Here is the basic trip cost low down for the itinerary attached:

Cost is **per traveler** based on **102 travelers** and **double occupancy of rooms**.

\$4875 Full Land + Air Package*price (land package with air arranged by ACFEA in and out of LAX or SFO on the group flights)

\$3250 Land Only Package* price (land package but arrange your own air to Italy and back)

*Please see explanatory notes and disclaimers at the bottom.

+ **\$840** Single Supplement applied for those not wanting to share a room with a roommate

3) HOW DO I PAY?

PAY IN FULL: Anyone who would like to pay in full when signing up can certainly do so, by check made to SBCS or with credit card online, with a small convenience fee added to online payments.

PAY IN INSTALLMENTS

When **making a payment** (once you've signed up for the tour) you can do so by **check made to SBCS** and mailed to our office at **1330 State Street, Suite 202, Santa Barbara, CA 93101** or **online** on our SBCS website gift store. I have created a '**tour payment catalog**' with an array of the scheduled payments in these amounts above in our online gift store. You'll find the instructions about how to set up a 'member account' to access the store and how to make these scheduled tour

payments with your credit card online on the main Italy 2016 Tour page on our website.

In addition to the scheduled periodic lump sum payments, you'll also see in the 'store' the options to pay the balance after deposit in **10 monthly installments** online.

For those wishing to spread out the cost over the next 10 or 11 months, here are the **Tour Installment Payment Schedules** we've set. We really on your paying these amounts on or before these scheduled dates, so that SBCS can fulfill our installment obligation to ACFEA on time.

FULL LAND + AIR Package Payment Plans

Periodic Installment Plan per traveler:

- Initial sign-up deposit of **\$300**
- First payment of **\$500** due by June 8, 2015
- Second payment of **\$1000** due by September 8, 2015
- Third payment of **\$1000** due by December 8, 2015
- Fourth payment of **\$1250** due by February 8, 2016
- Balance due (approximately **\$825***) by April 8, 2016.
- Plus **\$840** cost for those requesting Single Supplement, due by March 8, 2016.)

--or-

Monthly installment Plan per traveler:

- Initial sign-up deposit of **\$300**
- **\$470** a month for 10 months, June through March, which includes a 3% convenience fee for online payment for a total of \$5000.
- Single Supplement (no roommate) add \$85 per month for the 10 payments for a total monthly payment of \$555.

(*Plus on all installment plans, there could be a final possible adjustment due in April, if there is any imposed fuel surcharge by the airline or significant decline in the strength of the dollar versus the euro.)

LAND ONLY Package Payment Plans

Periodic Installment Plan per traveler

- Initial sign up deposit is **\$300**
- First payment of **\$500** due June 8, 2015
- Second payment of **\$750** due September 8, 2015
- Third payment of **\$750** due December 8, 2015
- Fourth payment of **\$750** due February 8, 2016
- Balance due (approximately **\$200***) April 8, 2016

- **+\$840** applied for those requesting Single Supplement, due by March 8, 2016.)

--or--

Monthly Installment Plan per traveler

- Initial sign-up deposit of **\$300**
- **\$305** per month for 10 months, June through March, which includes a 3% online convenience charge for a total of \$3350.
- **+\$85** per month additional per each of the 10 payments for those requesting Single Supplement

(Plus there could be a final possible adjustment due in April, if there should be a significant decline in the strength of the dollar increase versus the euro.)

Please note:

Travelers coming on after June 8, 2015 will be required to bring all previously due payments and deposit up to date upon signing, then to pick up the schedule going forward.

This is going to be a completely fabulous experience, singing Lauridsen with Lauridsen right there in our midst in the glorious acoustical spaces of Italian basilicas and chieras and catedrals! Not to mention Pompeii! Roman Forum! Lake Como!

More to follow, including the official ACFEA tour forms that each traveler will need to fill out and return and trip insurance info in the very near future.

~MD

**Disclaimer Notice:*

Please be aware that the air costs are billed out in dollars to SBCS, but the land portion is billed in Euros, which float against the US Dollar. This quoted price is based on an exchange rate of €1 = \$1.15 (today is it actually 1.12, but it will go up and down and the cost of our installments to ACFEA is in Euros at €30,000 or €60,000 per installment, at whatever the dollar exchanges for on the date the installment is due. Thus since we're billing travelers in dollars, the 'final balance' due in the final tour payments isn't set in stone (neither for SBCS nor for individual travelers) as it will float to make it all even--could be less, could be a little more based on the exchange rate as the year goes by. Also, for the Full Land + Air travelers, ACFEA reserves the right to pass along any additional fuel surcharges the airline may impose until the final payment is made, which will not occur until April 2016. And finally, if the tour should fall short of the 102 quoted travelers, a small adjustment may be added to each tour cost to reflect the smaller number of people paying for the same group services.)*